# Build4 Scale U.S. Department of Energy

### **Detailed Design Package**

Module 2C Acceptable Quality Level

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#### Motivation

Why is this module important?



Most scale-up operations fail because of poor process design; it is critical that all the failure modes are identified and eliminated during the design and prototyping stages so nothing unexpected happens during scale-up

Supplier quality can make a big difference for scale

The amount of content from suppliers, in any product (with just a moderate number of components), can range from 50% to 70%

Customer requirements may be very vague; you need a tool to translate those vague words to engineering specifications

*Examples*: Both the 2016 Takata Airbag recall and the 2009 Toyota Acceleration Pedal recall were due to supplier's product quality failure

Acceptable Quality Level

#### Motivation

Why is customer input important?



Capturing the voice of the customer very early on is critical to product development because it will inform all the subsequent decisions, such as materials selection (Module 3B), process selection (Module 3C), and partnership selection (Module 5A)

#### **Module Outline**

Learning objectives

□ Introduction to quality functional deployment (QFD)

- —A real world application of QFD (on a separate Excel file)
- Role of suppliers in quality management
  - -Supplier integration during design
  - -Supplier quality management checklist
- Process failure modes and effect analysis (PFMEA)
  - —What is PFMEA?
  - -How to conduct PFMEA

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#### **Learning Objectives**

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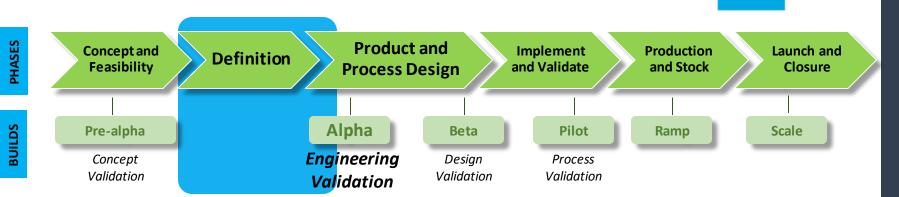
- LO1. Translate functional requirements into quality specifications
- LO2. Understand role of suppliers on necessary quality levels
- LO3. Construct process failure modes and effect analysis (PFMEA)

#### What This Module Addresses

- How does a company translate customer needs to a technical specifications by using a QFD analysis tool?
- □ What roles do suppliers play in managing quality?
- What are the benefits of supplier integration during design process?
- How to identify potential process failures before they occur?

#### **QFD And PFMEA**

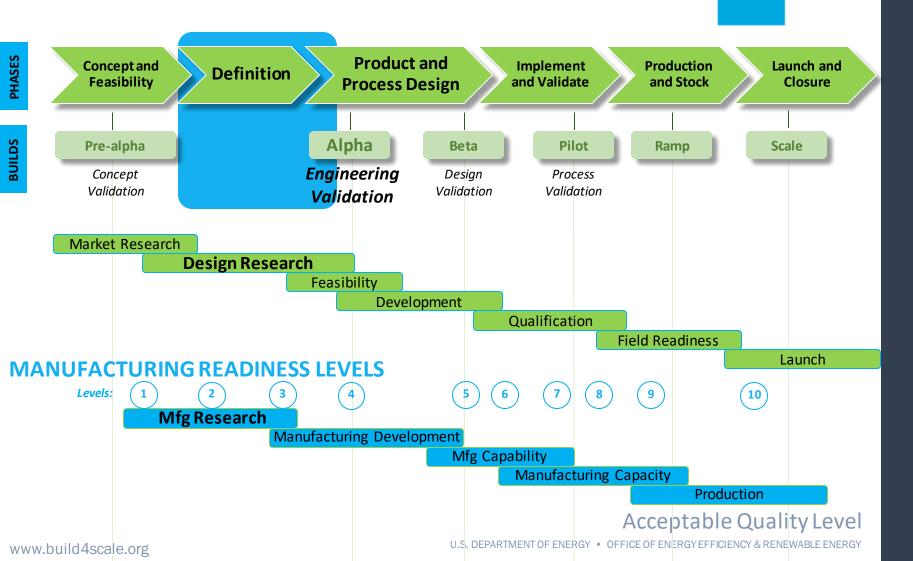
Where does this fit into the development cycle?



- Quality function deployment (QFD) is a tool to translate customer requirements into engineering specifications
- Clearly identifying the role of suppliers and integrating them early on during the product-development process can help you launch the product on time at lower costs
- Identifying the potential failure modes of your future manufacturing process at the definition stage can result in significant savings due to reduction in down time and defective products
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#### **QFD And PFMEA**

Where does this fit into the development cycle?



#### **Basics**

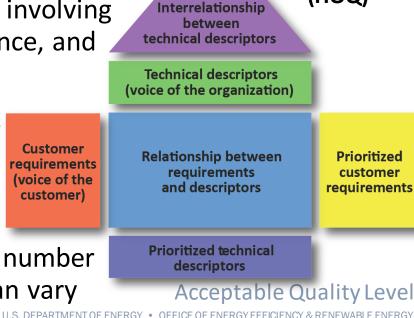


- Quality functional deployment (QFD) is a quality-planning tool originally developed in Japan in the 1960s, but is now widely used in many manufacturing and service companies in the U.S. and around the world
- It is a powerful tool for translating customer requirements into engineering specifications
- □ It consists of multiple steps that are organized in the form of relationship matrices, also known as house of quality (HOQ)

## **QFD/House Of Quality**

Overview

- It requires significant time and commitment from top management
- Focuses on meeting or exceeding customer needs by using their actual statements (i.e., the "Voice of the customer")
  "House of Quality"
- It is multi-functional teamwork involving marketing, design, quality, finance, and manufacturing personnel
- It uses a comprehensive matrix called "House of Quality" or HOQ for documenting and analyzing the information
- Depending upon the need, the number of matrices in a QFD analysis can vary



hip (HOQ)

#### **House Of Quality**

Relationship matrix

Displays relationship between customer inputs and functional requirements

Usually indicates strength of the relationship (strong, medium, weak), which can be used to make trade-offs later

*Example*: Mass might affect both 'lightweight' and 'easy to handle' customer inputs

□ Targets:

- □ First step is to assign units
- Define target ranges

Define ideal value or direction of the current value



11

Correlation matrix

### **House Of Quality**

Correlation matrix

Displays relationship among functional requirements (correlation matrix)

Shows strength of correlation, which can be used to make tradeoffs later

Customer

input

Importance

□ Where physics and engineering govern

*Example*: automotive cabin volume is positively correlated with wheel base and width

#### Ratings:

- Used to rate competitive products
- Can also be used to evaluate alternative concepts

Correlation

matrix

**Functional** 

requirements

Relationship

mix

Targets

Acceptable Quality Level

Ratings

#### Step-by-step

- 1. Customer requirements
- 2. Regulatory requirements
- 3. Customer importance ratings
- 4. Customer rating of competition
- 5. Identify technical descriptors
- 6. Identify direction of improvement



Step-by-step (cont.)

- 7. Construct relationship matrix between customer inputs and technical descriptors
- 8. Assess organizational difficulty
- 9. Conduct engagement assessment considering technical difficulty
- **10**. Set target values for technical descriptors
- **11**. Construct correlation matrix among the technical descriptors

To go through these steps, download the Excel file "Module 3E\_QFD.xlsx" provided in the resource library

#### Exercise



#### *Translating voice of the customer to improve the design of a refrigerator* Acceptable Quality Level

Source: Google Image

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#### **Step 1** – Gather customer requirements

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#### **Step 1** – Gather customer requirements (cont.)

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Operations	Low energy consumption Quiet Maintains temperature Preserves food & freshness	
Storage	Maximize storage space Flexibility for changing storage needs Easy access & visibility Easy to clean Handles large containers & items	
Reliability	Reliable, doesn't break Easy & low cost to service	
Kitchen	Easy to deliver & install First in kitchen space Coordinates with kitchen décor	
Dispense	Dispenses purified water Provides & dispenses purified ice	
Ŷ	Low price	Acceptable Quality Level



**Step 2** – List regulatory requirements

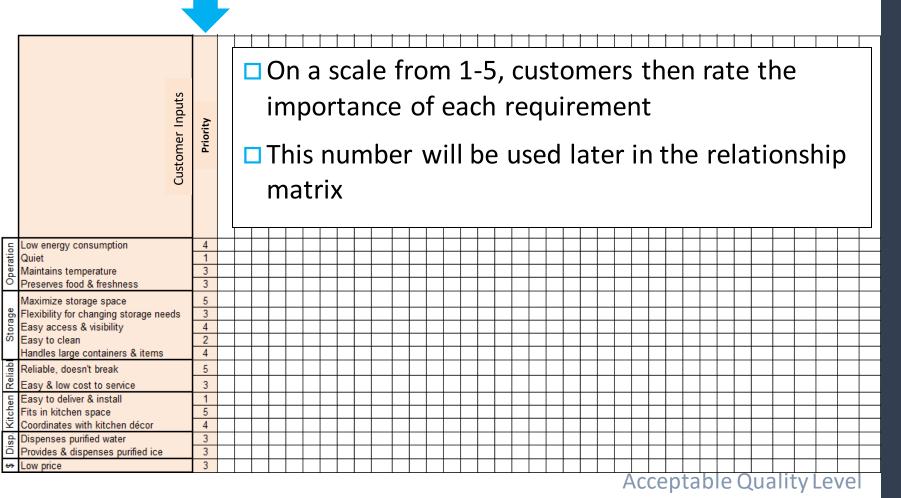
□ In this case, since there are no regulatory requirements, we can skip this step and go directly to Step 3

However, if there are any regulator requirements, they will be listed in the "customer inputs" column

	Customer Inputs																															
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**Step 3** – Provide customer importance ratings





**Step 4** – Gather customer rating of competition



Customers are asked to rate the Customer Inputs product/service in relation to the Priority competition 5 our Company S £ Additional room can be added for ₹ aytag-M Frigidaire (O) EO sales opportunities, goals for 4 Low energy consumption Operation 1 Quiet continuous improvement, customer 3 Maintains temperature 3 Preserves food & freshness Maximize storage space 5 complaints, etc Storage 3 Flexibility for changing storage needs 4 Easy access & visibility 2 Easy to clean Handles large containers & items 4 Reliabl 5 Reliable, doesn't break 3 Easy & low cost to service 1 2 Kitchen Easy to deliver & install 5 Fits in kitchen space 4 Coordinates with kitchen décor Dispenses purified water 3 Disp 3 3 Provides & dispenses purified ice 5 3 4 5 Low price Acceptable Qua

**Step 5** – Identify technical descriptors

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	Customer Inputs	Priority	Compressor energy efficiency rating	nsulation Efficiency	Noise measurement-front	Refrig.temp.range (on/off cycle) Refrig.temp.variation	Refrig. cooling speed (from 30°C to 5°C)	Freezer.temp.range (on/off cycle)	Freezer.temp.variation Freezer.conling.sneed (from 30°C to -15°C)	2		% Shelf & tray area adjustable Draviar/sholf aviil farroo	ulawei/sileii puil loice # of visibility featuras	ד טו עופטאניין וכפונעופא Dis-arry & re-assy time for cleaning	% of features rated easy to clean	Freezer width	Refrigerator shelf depth & width	Freezer shelf height	Door tray depth		Water filter replacement time & cost	10 years service contract cost	Time to disassb & reassb door	Refrigerator depth	řΙ	Focus group rating - appearance		Water filter indicator & life	ce produced daily	Manufacturing cost	No. of adjustable temp. drawers	Your Company (U)	M aytag-M	Whirlpool (WV)	GE (G)	Frigidaire (F)	Amana (A)
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**Step 5** – Identify technical descriptors (cont.)

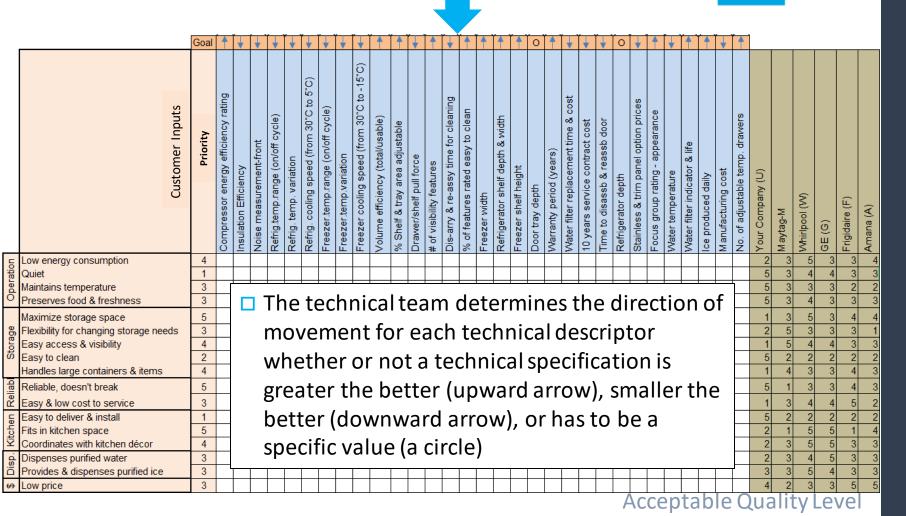
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Customer Inputs		
Priority		10
Compressor energy efficiency rating	Freezer width	Your Company (U)
Insulation Efficiency	Refrigerator shelf depth & width	
Noise measurement-front	Freezer shelf height	Maytag-M
Refrig.temp.range (on/off cycle)	Door tray depth	Whirlpool (W)
Refrig. temp. variation	Warranty period (years)	GE (G)
Refrig. cooling speed (from 30°C to 5°C)	Water filter replacement time & cost	Frigidaire (F)
Freezer.temp.range (on/off cycle)	10 years service contract cost	
Freezer.temp.variation	Time to disassb & reassb door	Amana (A)
Freezer cooling speed (from 30°C to -15°C)	Refrigerator depth	
Volume efficiency (total/usable)	Stainless & trim panel option prices	
% Shelf & tray area adjustable	Focus group rating - appearance	
Drawer/shelf pull force	Water temperature	
# of visibility features	Water filter indicator & life	
Dis-arry & re-assy time for cleaning	Ice produced daily	
% of features rated easy to clean	Manufacturing cost	
Freezer width	No. of adjustable temp. drawers	
	H	Acceptable Quality Level

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**Step 6** – Identify direction of improvement



**Step 7** – Construct relationship matrix between customer inputs and technical descriptors



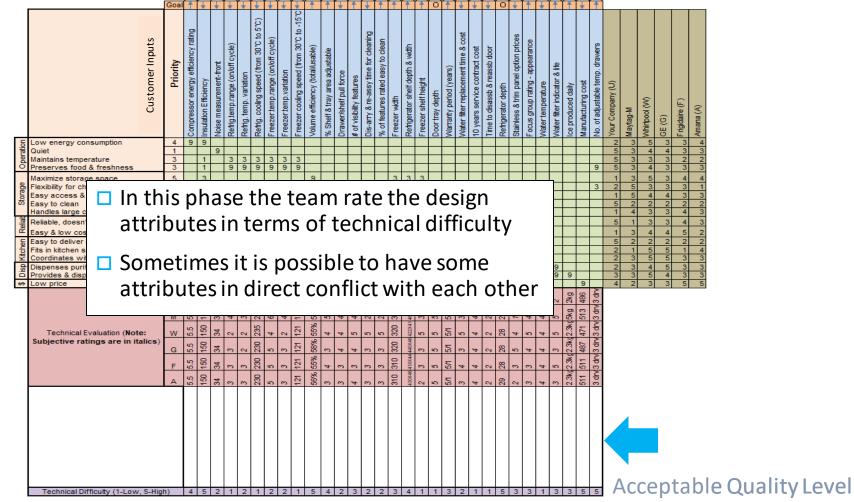
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**Step 8** – Assess organizational difficulty

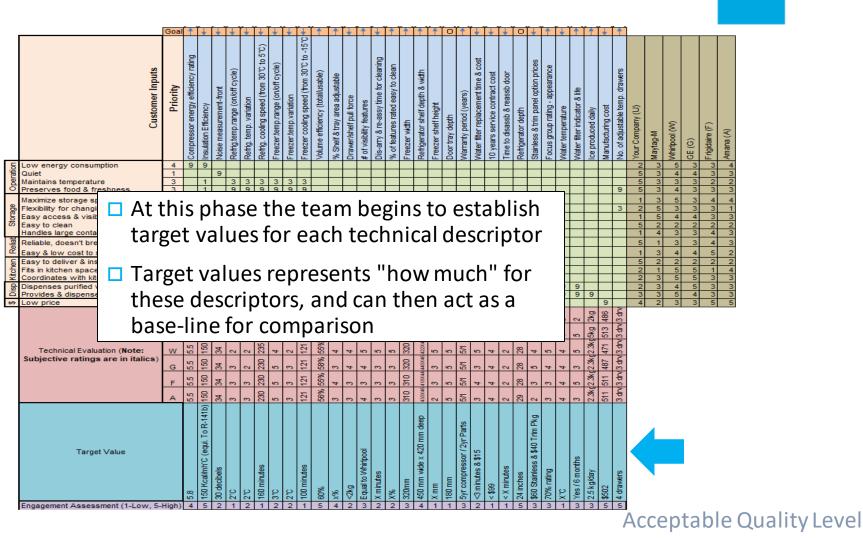
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## **Step 9** – Conduct engagement assessment considering technical difficulty



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Step 10 – Set target values for technical descriptors



**Step 11** – Construct correlation matrix among the technical descriptors

*Note*: This room in the matrix is where the term "House of Quality" comes from because it makes the matrix look like a house with a roof

Instructions:

Strong Positive
 ModeratePositive
 X Strong Negative

X Strong Negative					$\langle \rangle$	ィン	<#>	<	<#>	$\langle \times \rangle$	X	X	X	$\langle \rangle$	$\langle \rangle$	(X)	$\sim$	$(\times$	$\sim$	$\sim$	$\sim$	$\langle \rangle$	$( \times$	( >	$(\times$	CL		<u> </u>		<hr/>									
# Moderate Negative			4	$\Diamond$	$\langle$	#	$\bigotimes$	$\nearrow$	#	X#	$\gtrsim$	$\bigotimes$	$\gtrsim$	X	X	X	$\gtrsim$	$\times$	X	$\times$	$\gtrsim$	X	$\times$	$\gtrsim$	$\gtrsim$	$\times$	X	$\gtrsim$	#		$\geq$								
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	Goa	1	+	+	+	+	+	+	•	<b>↓</b> .	•	1	¥	1	•	1	1	<b>†</b> [	<b>†</b> [	0	1	•	•	•	0	•	1	<b>↓</b>			+								
Customer Inputs	Priority	Compressor energy efficiency rating	iciency	Noise measurement-front	Refrig.temp.range (on/off cycle)		Refrig. cooling speed (from 30°C to 5°C)	Freezer temp.range (on/off cycle)		Freezer cooling speed (from 30°C to -15°C)	Volume emciency (total/usable)	% Shelf & tray area adjustable	Drawer/shelf pull force		Dis-arry & re-assy time for cleaning	% of features rated easy to clean	÷	Refrigerator shelf depth & width	Freezer shelf height	Door tray depth		Water filter replacement time & cost	ontract	Time to disassb & reassb door	Refrigerator depth	۳	Focus group rating - appearance		Water filter indicator & life	Ice produced daily	M anufacturing cost	No. of adjustable temp. drawers	Your Company (U)	M aytag-M	Whirlpool (W)	GE (G)	Frigidaire (F)	Amona (A)	Amana (A)

#### Acceptable Quality Level

□ This phase

each other

Team rates this

evaluates how each

descriptors impact

from strong positive

to strong negative

of the technical

QFD Completed Goal Customer Inputs Priority Low energy consumption Quiet 1 Maintains temperature з Preserves food & freshnes: 3 5 Maximize storage space Flexibility for changing storage ne 3 Easy access & visibility 4 1 Easy to clean 2 landles large containers & item 4 Reliable, doesn't break 5 з э Easy & low cost to service Easy to deliver & install Fits in kitchen space 5 4 Coordinates with kitchen déco Dispenses purified water 3 Provides & dispenses purified ice з Low price 3 4 2 Technical Evaluation (Note: Subjective ratings are in italics) Target Value Technical Difficulty (1-Low, 5-High) 4 5 2

*Note*: Upon completion of QFD analysis, engineers and product development managers can use this information to improve their design specifications to meet/exceed the customer requirements Acceptable Quality Level

#### **Product-Development Process**

Integrating suppliers



- Every firm depends on its suppliers for parts and services to fulfill its production/technology/expertise requirements
- Involving suppliers early in the design process can minimize expensive engineering changes and extended lead times
- By including the suppliers in the quality assurance plan during design, an original equipment manufacturer (OEM) can leverage its design capability to gain a competitive advantage
- Integrating suppliers will also improve the suppliers' understanding of the overall assembly process and the quality requirements of the final product, thereby enabling them to better manage their component quality (e.g., tolerance stacking, tolerance allocation)

### **Supplier Quality Checklist**

**Checklist** – Sample questions

7

Does the supplier measure its quality performance?

- Does the supplier have quality performance goals? What is current defects rate in parts per million? Is it acceptable?
- Does the supplier have a documented continuous quality improvement process with prior quality data?
- Does the supplier follow a preventive approach or only depend on inspection?
- Does the supplier have a formal and documented sustainable quality management program including training programs for its employees?

### **Supplier Quality Checklist**

**Checklist** – Sample questions (cont.)

- □ Can the supplier demonstrate if its process is in control? What tools are used to demonstrate control?
- What is the supplier's current process capability index (Cpk) for a desired process?
- □ Is the supplier ISO9001 (or similar standards applicable to its sector) certified?
- □ Is the supplier implementing any quality assurance program with its own suppliers?
- Has the supplier used any Lean Six Sigma quality improvement practices in the past?



#### PFMEA

What it is and when to use it

- Process failure modes and effects analysis (PFMEA) is a step-bystep approach for identifying all potential failure modes in a manufacturing or assembly process
- PFMEA is recommended when a process is being designed for a new product, or being redesigned after quality improvement
  - It should be done periodically throughout the lifecycle of a process for analyzing potential failures due to changes in the process over time
- It ranks the 'severity' level, 'occurrence' probability, and 'detectability' probability of every possible failure mode in a process

#### PFMEA

What it is and when to use it (cont.)



- A risk priority number (RPN) is calculated for each failure mode by multiplying the three factors on the pervious slide by one another (severity, occurrence, and detectability)
- The RPN number is used to prioritize the reliability-improvement decisions
- *Note*: This module only introduces the concept of FMEA, which can be applied to evaluate the reliability of both design and manufacturing process

See Module 3E for an FMEA example

34

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Assemble a cross-functional team (design, manufacturing, quality, supplier, sales, and marketing)

- Identify the scope of PFMEA; such as process functions and boundaries, customer requirements, and product or parts to analyze
- □ For each process function, identify all the ways failure can occur
- Determine the severity of each effect (severity is usually rated on a scale of 1 to 10, where 1 is insignificant and 10 is fatal or catastrophic)

(cont.)

7

□ For each failure mode, determine all of the potential root causes

□ For each cause, determine the occurrence rating (O).

- —This rating estimates the probability of failure occurring for that reason during the lifetime of your scope
- —Occurrence is usually rated on a scale of 1–10, where 1 is extremely unlikely and 10 is inevitable
- For each cause, identify current process controls: these are tests, procedures, or mechanisms that you now have in place to keep failures from reaching the customer

(cont.)



37

□ For each control, determine the detection rating (D)

- —This rating estimates how well the controls can detect either their cause or their failure mode after they have occurred, but before the customer is affected
- —Detection is usually rated on a scale of 1 to 10, where 1 means the control is absolutely certain to detect the problem and 10 means the control is certain not to detect the problem (or no control exists)
- —On the PFMEA table, list the detection rating for each cause

(cont.)



Calculate the risk priority number (RPN) =

#### Severity (S) × Occurrence (O) × Detectability (D)

- □ Calculate the criticality = S × O
  - —These numbers provide guidance for ranking potential failures in the order they should be addressed

#### Identify recommended actions

- These actions may be design or process changes to lower severity or occurrence
- —They may be additional controls to improve detection
- Identify the key person for the actions and target-completion dates

#### Resources



- Otto, K. and Wood, K., 2001—Product Design: Techniques in Reverse Engineering and New Product Development, Prentice Hall
- Julie K. Spoerre, 1998—Quality Function Deployment as a Tool for Integrated Product and Process Design (in Concurrent Design of Products, Manufacturing Processes and Systems edited by Ben Wang, Vol 3. Chapter 3, Gordon and Breach Science Publisher
- Dominick, C., 2012. A 12-point Supplier Quality Checklist, Next level Purchasing <u>https://www.nextlevelpurchasing.com/resources/supplier-quality-management.pdf</u>

#### List Of Acronyms

- MRL Manufacturing Readiness Level
- QFD Quality Function Deployment
- FMEA Failure Mode Effect Analysis
- DFMEA Design Failure Mode Effect Analysis
- PFMEA Process Failure Mode Effect Analysis
- OEM Original Equipment Manufacturer
- RPN Risk Priority Number